



Jennie L. LeGates

**Manager of Market Intelligence
Grinnell Mutual
Reinsurance Company**

Jennie L. LeGates began her career in 1967 with Fireman's Fund Insurance Company as a Systems Instructor / Analyst / Programmer. Her 18 year with the Firemen's Fund included stops in San Francisco and Chicago in the fields of personal insurance management, training and development, and computer programming and system design

In 1985 she co-owned Moore and LeGates Insurance A, Ltd., in Lake Forest, IL. She developed a book of individual health insurance and was responsible for agency operation accounting and financial matters. During her 14 years in the agency, she also provided expertise in asset protection for affluent clients. For the next 13 years, until her retirement in 2013, Jennie worked for Grinnell Mutual Reinsurance Company as a Senior Performance Improvement Specialist, Product Compliance Manager, and Manager of Market Intelligence.

Jennie earned her BA in history from Whitman College in Walla Walla, WA, in 1966 and her Masters in Adult Learning, Performance, and Development from Drake University in 2007. She earned her CPCU in 1998 and CIC in 2007. Her other designations include ARM, AU, AIS, ARe, API, ARC, CPIW, and DAE.

Jennie is a 33-year member of International Association of Insurance Professionals and past president of the Insurance Association of Greater Des Moines, Inc. and Insurance Women of Suburban Chicago. She served as Region V Regional Vice President in 1989-1990 and is currently one of the RVP Advisors. She was awarded the Regional and National Insurance Professional of the Year in 2006.

She is a member of the Iowa Chapter of CPCU and a past president of the CPCU Grinnell Sub-Chapter. Jennie is also past president of the Independent Insurance Agents of Lake County (IL) and served on both Fireman's Fund and Hanover Insurance Company's National Agents Council, chairing the Hanover Council in 1996. She also has been active in her community, having chaired the Ames, IA, Planning and Zoning Commission from 2003 to 2005. She also has served on boards for the library, economic development commission, and Rotary Club. Perhaps Jennie's greatest achievement has been as a mentor to her peers and colleagues in everything she does. Her passion for the industry has been an inspiration to many.

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